



Goldschmitt's proven Program and System Lifecycle Management approach has earned the company a strong reputation for delivering reliable, mission-focused results and positioned it as a trusted leader in the industry.

Our approach to "program" management extends well beyond traditional oversight. Goldschmitt delivers comprehensive support across the full spectrum of mission needs, including strategic staffing and workforce optimization, change management, business process improvement, data analysis and visualization, and performance management. We help organizations streamline operations, enhance decision-making, and drive efficiency through actionable insights and structured governance.

At the same time, Goldschmitt brings deep expertise across the full system lifecycle: designing, developing, implementing, and modernizing solutions that are scalable, secure, and user-focused. From legacy system transformation to low-code/no-code platforms and integrated data environments, we ensure that technology solutions are not only built effectively, but also sustained and continuously improved over time. This holistic lifecycle perspective enables us to bridge the gap between people, processes, and technology; delivering cohesive, end-to-end solutions that reduce risk, improve performance, and support long-term mission success.



Our Mission

Dare to Innovate. Dare to Transform. Dare to Succeed.

Our mission is to make a positive and lasting impact in both the public and private sectors and to our community. Simple and direct, this mission defines the opportunity laid before all Goldschmitt principals and team members to apply our proven methodologies, innovation, and best practices to assist clients in meeting their mission.

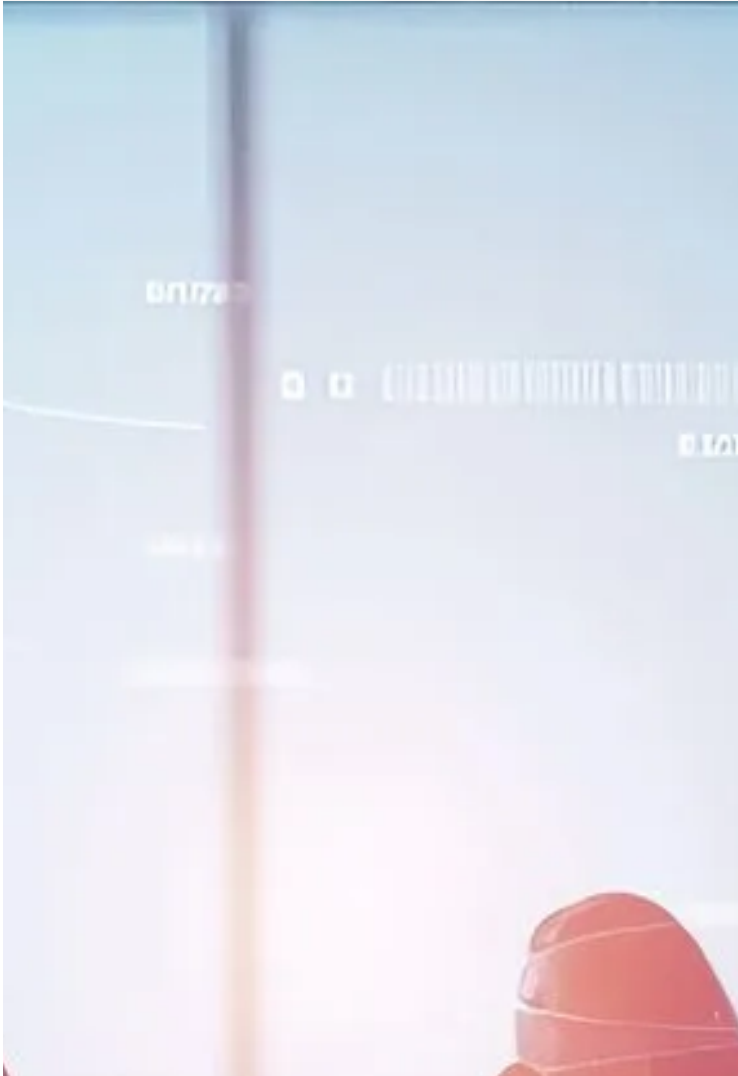
Our Vision

*Transforming
Possibility into
Performance*

At Goldschmitt, our vision is to be the catalyst for transformation. We strive to seamlessly blend innovative ideas, emerging technologies, and proven methodologies to help our clients achieve meaningful business outcomes. By understanding each organization's unique challenges and goals, we deliver solutions that drive operational efficiency, modernize legacy systems, and enable sustainable growth. Our focus is not only on implementing change, but on empowering our clients to evolve—



confidently and competitively—in an ever-changing landscape. Our commitment to delivering exceptional service fosters long-term partnerships built on trust, transparency, and measurable success.



Our Core Values

*Rooted in Integrity.
Growing Through
Innovation.*

At Goldschmitt, our core values are more than words—they're the foundation of how we operate, innovate, and succeed together.

We believe in open and honest



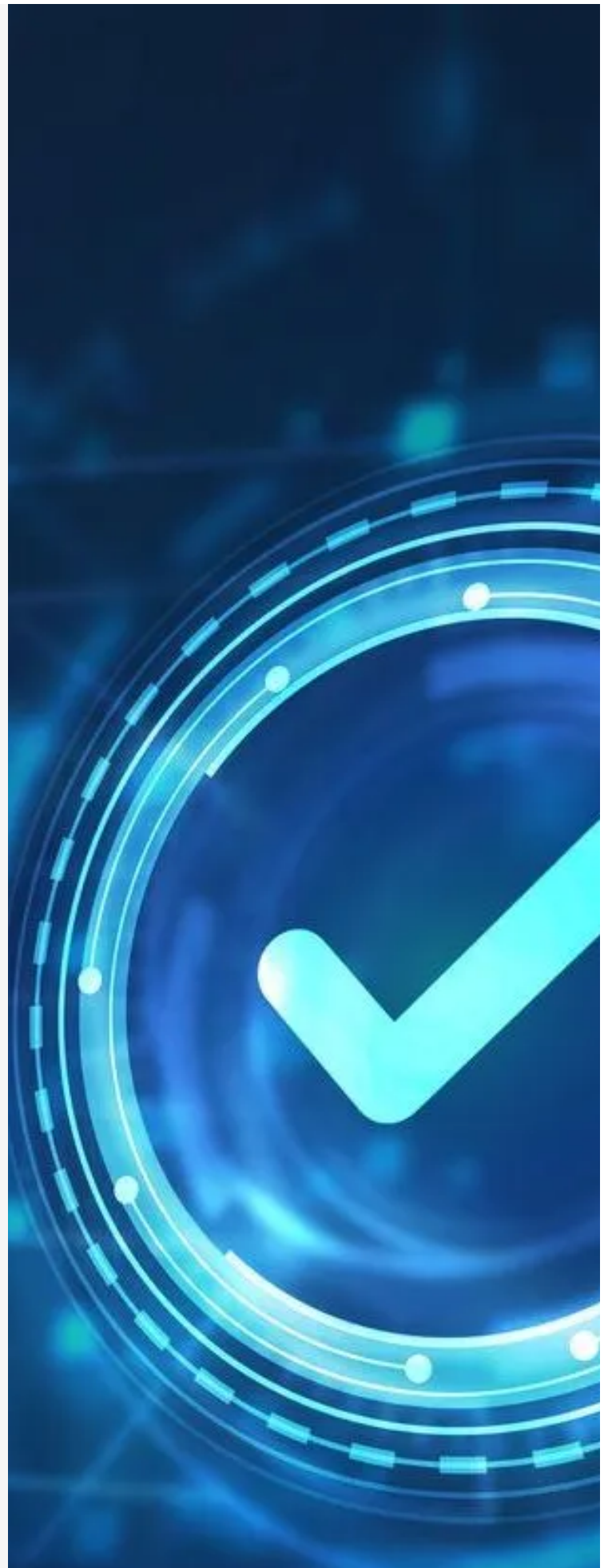
communication, building trust through transparency and collaboration. We embrace change, always pushing boundaries with bold ideas and fresh thinking. Creativity and curiosity fuel our work, while a strong team spirit and culture keep us connected and grounded. We champion work-life balance, knowing our people do their best when they're supported both personally and professionally. And we never stop learning—because growth, for us and our clients, is always the goal.

Our Business Training Program

*Committed to our
employees and their
success.*

Our customers depend on our people to support their mission and produce results. We are committed to the growth of our employees, their continued education, and development of new skills. **When our people thrive, our customers succeed.**

Our Business Training Program is a blend of business skills training and hands on work



experience for junior employees.



Our Commitment to Quality

Goldschmitt is committed to providing high-quality products and services to our customers. Our Quality and Management System is ISO 9001:2015, ISO/IEC 27001:2022, ISO/IEC 20000-1:2018

Registered, and our processes and procedures are CMMI Level 3 certified for both Services and Development, and assessed at CMMC Level 2, proving our ability to produce repeatable high-quality results - every time.

Click the button below to learn more .

[READ MORE](#)



WHO WE SERVE

Our expertise in technology, engineering, management and analytics allows us to serve a broad constituency of clients.

Our Leadership

At Goldschmitt, leadership isn't just about strategy—it's about delivering results. Meet the visionaries behind our success!

Marc Goldschmitt

President / Chief Executive Officer



Marc Goldschmitt is the Founder, CEO, and President of Goldschmitt & Associates, bringing decades of expertise in government contracting, business strategy, and technology-driven solutions. A seasoned leader and entrepreneur, Marc has been

instrumental in shaping Goldschmitt's reputation as a trusted partner for federal agencies. A nationally recognized Veteran small business advocate and subject matter expert, Marc's dedication to supporting small businesses, mentoring industry peers, and advocating for legislative improvements has had a lasting impact on the federal contracting landscape. Under his leadership, Goldschmitt continues to grow, evolving to meet the complex needs of its clients with agility and excellence.

Rachael Sutler

Chief Operating Officer



Rachael Sutler is the Chief Operating Officer of Goldschmitt & Associates. A proven leader, she provides executive oversight for all Goldschmitt projects, programs, and internal operations, ensuring excellence in service delivery and operational efficiency. Rachael has successfully led initiatives across multiple civilian and defense agencies, specializing in business process re-engineering, government and IT program management, training, and IDIQ management. Under Rachael Sutler's leadership, Goldschmitt has experienced continued growth, earned multiple industry awards, and secured a spot on the Inc. 5000 list for five consecutive years—momentum that will only accelerate with her strategic vision and operational expertise.

Charles Cosgrove

Chief Financial Officer



Charles Cosgrove is a seasoned strategic finance leader with deep expertise in capital raising, financial transformation, and operational excellence. With a proven track record across government and corporate sectors, he has led the aggregation of over \$52M through multiple IPOs and supported debt offerings in the hundreds of millions. Charles has partnered with top private equity firms including Bridge Growth Partners, Veritas, GTCR, and General Atlantic Partners. Recognized for leading global finance teams, Charles has driven major accounting reorganizations, technology migrations, and system integrations—delivering measurable improvements in efficiency and

performance. A trusted advisor to executive leadership, Mr. Cosgrove consistently advances business goals through cost optimization and sound financial strategy.



About Us

Goldschmitt and Associates LLC (G&A) is located in Sterling, Virginia.

Click the icon below for our latest news and updates!



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UEI: UA16ZXLPQWY6

Employment Opportunities

Check out our [Careers Page](#) for our current open positions!

Need **employment verification** for a current or former employee? Click [here](#) for step-by-step instructions.

Business Development / Teaming Opportunities

If you would like more information about us, or to inquire about business development or teaming opportunities, [send us a message](#).

The Fastest Growing IT Company in VA

[Learn more about Goldschmitt](#), check out a list of our [Company Awards](#), or read up on [exciting news and developments](#) of the fastest growing IT Companies in VA

NAICS Codes

North American Industry Classification System (NAICS)

- 518210 Data Processing, Hosting, and Related Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541611 Administrative Management/General Management Services
- 541612 Human Resources Services
- 541618 Other Management Services
- 541990 All Other Professional, Scientific, and Technical Services
- 561422 Telemarketing Bureaus and Other Contact Centers
- 561990 All Other Support Services
- 611420 Computer Training
- 611430 Professional and Management Development Training

Don't believe us? Check out the [INC
5000 List](#).

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