

EVERETT K. SANDS



ADVISORY BOARD MEMBER

Everett K. Sands

CEO, Lendistry

CURRENT THEMES

Everett K. Sands is CEO of Lendistry. He has 20+ years of experience in lending, including stints at both national and community banking and most recently as a leader of a Community Development Financial Institution. He has served as a sales leader while also sitting on various committees, including commercial lending, compliance, and rate-risk. He has managed both credit, operation and sales departments and has closed over \$3 billion in transactions. Everett served as a Board Member and an Executive for two minority deposit institutions where he helped the banks' lending teams to grow exponentially prior to joining Wells Fargo. While at Wells Fargo, he was able to grow a Washington, D.C. based team to grow from 6% to 26% market share in one year. He is originally from Baltimore, MD.

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developed proprietary technology, and closed several strategic partnerships with over 34 community and national banks.

A graduate of the University of Pennsylvania, Everett is a board member for the Penn Institute for Urban Research and the Center for Strategic Economic Studies and Institutional Development, a non-profit offering technical assistance and business coaching services to underserved communities.

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**PENN IUR 20TH
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Penn IUR celebrated 20 years of urban research this academic year with a Scholarly Voices Series, featuring its Faculty Fellows. The series shines a light on scholars' foundational work with the hope of informing and inspiring urban policy for years to come.

URBAN SCHOLARSHIP

Penn Scholars Inspiring Urban Policy



FROM RESEARCH TO ACTION

Philadelphia's Green Transformation



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