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GOVSMART REACHES
MILESTONE,
SURPASSING \$1
BILLION IN TOTAL
SALES



GovSmart has surpassed the \$1 billion total sales benchmark as of September 2020. This success is due to the company's steadfast commitment to satisfying every customer's most difficult Information Technology needs. In 2009, GovSmart was founded in the kitchen apartment of CEO Brent Lillard and CFO Hamza Durrani with the goal of supplying IT equipment and services to the federal government in a profitable, and most importantly, ethical manner. These entrepreneurs understood the mechanisms of federal government procurement and seized on the opportunity to start their own company with honest pricing and customer service being a top priority. A Virginia-based company located in the City of Charlottesville, GovSmart obtained a certification from the Small Business Administration (SBA) by operating within a Historically

Underutilized Business zone (HUBZone). This HUBZone certification is the foundation of the company's success.

GovSmart now employs over 60 people in their new office building located in Charlottesville, VA within the HUBZone. GovSmart is still focused on IT, but has expanded its offerings to include additive manufacturing (3D printing) and tactical gear (firearms, ammo, body armor, etc.). These new offerings allow them to further their reach and expand their ability to provide excellent customer service to even more government agencies.

Please reach out to us if you have any questions about how GovSmart can help you!

RECENT NEWS FROM CISCO

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September 15, 2026

MEDIA ALERT: Global Industry Leaders Join Cisco's WebexOne to Showcase What's Next for AI-Powered Work

September 10, 2026

Cisco to Participate in September Events with the Financial Community

August 31, 2026

Cisco Expands Secure AI Factory with NVIDIA for the Rack-Scale Era

August 25, 2026

CISCO REPORTS FOURTH QUARTER AND FISCAL YEAR 2026 EARNINGS

August 12, 2026

Cisco Schedules Conference Call for Q4 Fiscal Year 2026 Financial Results

August 5, 2026

Cisco Unveils Agentic Platform for Operating and Defending Critical IT Infrastructure

June 2, 2026

The \$600 Billion Wake-up Call: New Splunk Research Reveals Downtime is a Systemic Business Crisis

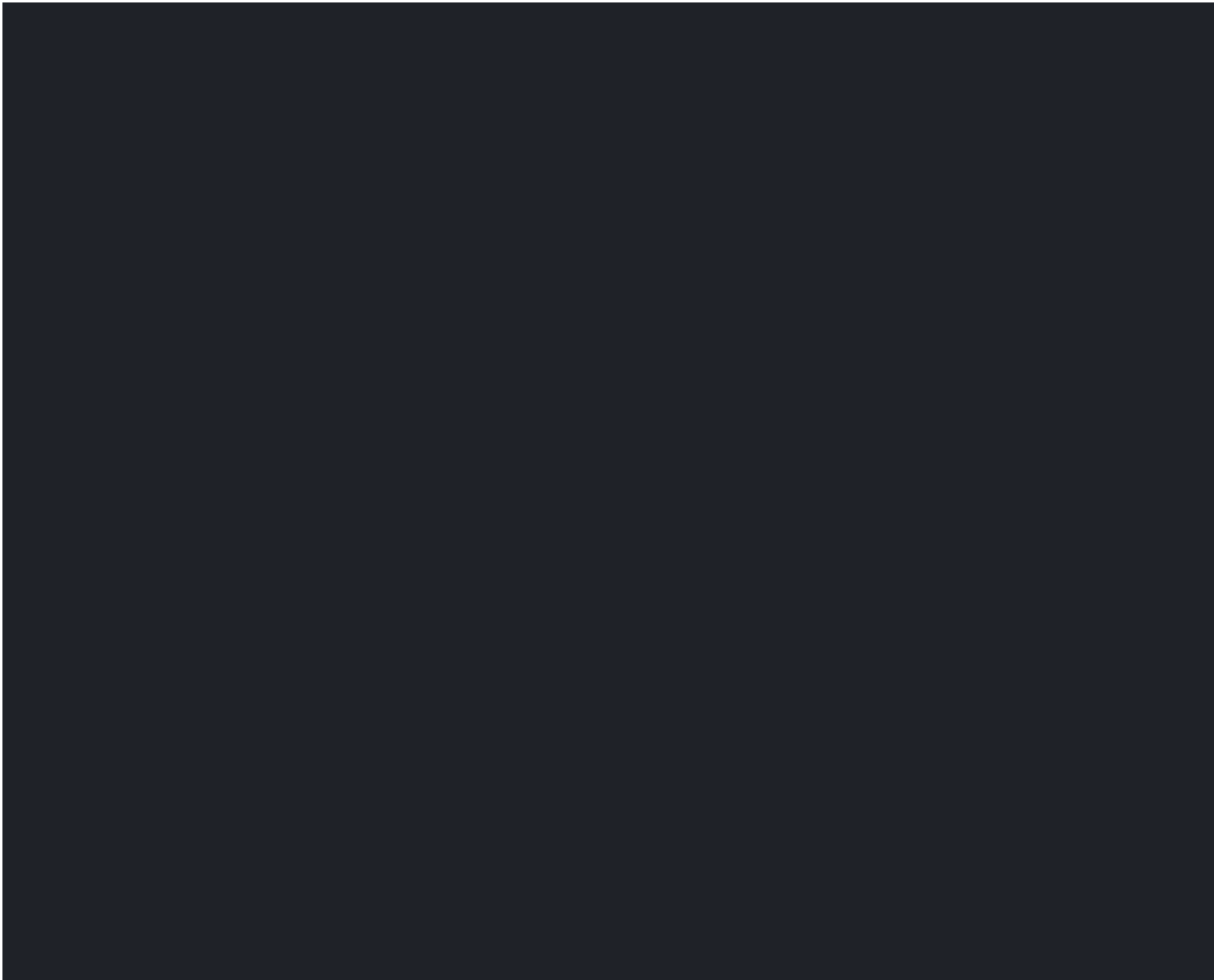
May 19, 2026

CISCO REPORTS THIRD QUARTER EARNINGS

May 13, 2026

Cisco to Participate in May & June Events with the Financial Community

May 7, 2026



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ITES-4H

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